氏名 真野 裕吉

■ 1. 学歴

1999年 3月 東京都立大学経済学部卒業

1999 年 4 月 東京都立大学大学院社会科学研究科修士課程入学

2001年 3月 同課程修了 経済学修士号取得

2001年 9月 シカゴ大学経済学部博士課程入学

2007 年 8 月 同校卒業, Ph. D. in economics 取得

2. 職歴·研究歴

2007 年 9月 - 2008 年9月 国際開発高等教育機構リサーチ・フェロー

政策研究大学院大学講師(兼任)

2008 年 10 月 - 2009 年 9 月 政策研究大学院大学助教授

世界銀行チーフエコノミスト短期コンサルタント(兼任)

2009 年 10 月 - 2011 年 9 月 国際開発高等教育機構ファカルティー・フェロー

政策研究大学院大学連携助教授(兼任)

2010 年 10 月 - 2011 年 9 月 世界銀行チーフエコノミスト短期コンサルタント (兼任)

2011 年 10 月 - 2012 年 3 月 政策研究大学院大学助教授

2012 年 4月 - 一橋大学大学院経済学研究科専任講師

3. 学内教育活動

A. 担当講義名

(a) 学部学生向け

基礎ミクロ経済学, 地域経済総論 B

(b) 大学院

地域経済論 B

C. 講義およびゼミナールの指導方針

学部講義においてはまず経済学に興味を持ってもらうことからはじめます。そして、経済学的な考え方をわかりやすく教え、私たちの日々の行動や世の中の仕組みがどのようになっているのかを自分自身で考え、理解する力を養うことを目標とします。より具体的には教科書にそって教え、さらに補助教材を適宜準備して、学生が予習復習や試験準備をしやすいように配慮したうえで、理解を深め、実力をつけるのに有用な課題を課すなどします。

大学院講義においては、計量経済学ならびに開発経済学の基本的な分野について、院生が自身の論文を書く際に使うことができる考え方や手法を中心に講義します。近年、開発経済学で非常に盛んなフィールド実験を用いた分析や非実験データから因果関係を識別するために必要な手法を中心に扱います。

4. 主な研究テーマ

日本を含むアジアとアフリカにおいて,

- (1)農業発展,
- (2)産業発展,
- (3)貧困および所得格差,
- (4)教育,人的資本蓄積,
- などについて研究しています。

5. 研究活動

A. 業績

(b) 論文(査読つき論文には*)

- * "Agglomeration Economies and Geographical Concentration of Industries: A Case Study of Manufacturing Sectors in Postwar Japan, " (with Keijiro Otsuka) *Journal of the Japanese and International Economies*, 14 (3), pp.189-203: September, 2000.
- "Essays on cluster-based industrial development" Ph.D. dissertation submitted to the University of Chicago, 2007.
- * "Local and Personal Networks in Employment and the Development of Labor Markets: Evidence from the Cut Flower Industry in Ethiopia, " (with Takashi Yamano, Aya Suzuki, and Tomoya Matsumoto), *World Development*, 39 (10): 1760-1770, October, 2011.
- * "The Effects of a Husband's Education and Family Structure on Labor Force Participation and Earnings among Japanese Married Women" (with Eiji Yamamura), *The Japanese Economy*, 38 (3) 71-91: Fall 2011.
- * "Labor Market Competitiveness and the Size of the Informal Sector" (with Hideaki Goto), *Journal of Population Economics*, 25 (2), pp.495-509, 2012.
- * "Entrepreneurial Skills and Industrial Development: The Case of a Car Repair and Metalworking Cluster in Ghana, " (with Alhassan Iddrisu and Tetsushi Sonobe), *Journal of the Knowledge Economy*: 3 (3), pp.302-326, 2012.
- * "The Relationship Between the Effects of a Wife's Education on her Husband's Earnings and her Labor Participation: Japan in the period 2000-2003," (with Eiji Yamamura), forthcoming in *International Advances in Economic Research*.
- * "How Can Micro and Small Enterprises in Sub-Saharan Africa Become More Productive? The Impacts of Experimental Basic Managerial Training" (with Alhassan Iddrisu, Yutaka Yoshino, and Tetsushi Sonobe), World Development, 40(3), pp. 458-468, 2012.
- * "Job Choice of Three Generations in Rural Laos" (with Jonna Estudillo and Saygnasak Seng-Arloun), *Journal of Development Studies*, 49(7), 991–1009, 2013.
- * "Human Capital Accumulation through Interaction within a Married Couple: Comparison between a Housewife and a Working Wife" (with Eiji Yamamura), *Asian Economic Journal*, 27(4), pp. 323-339, 2013.
- * "Teaching KAIZEN to Small Business Owners: An Experiment in a Metalworking Cluster in Nairobi" (with John Akoten, Yutaka Yoshino, and Tetsushi Sonobe), *Journal of the Japanese and International Economies*, September 2014.
- * "Poor parents, rich children: the role of schooling, non farm work, and migration in rural Philippines" (Jonna Estudillo, Yasusuki Sawada and Keijiro Otsuka), *Philippine Review of Economics*, 51(2), 21-46, December 2014.

- * "Industrial Development through Takeovers and Exits: the case of the cut flower exporters in Ethiopia" (with Aya Suzuki), *Journal of Entrepreneurship & Organization Management*, 4(2), 2015.
- * "The Role of Access to Credit on Rice Green Revolution in Sub Saharan Africa: The Case of Mwea Irrigation Scheme" (with Njeru Timothy Njagi and Keijiro Otsuka), *Journal of African Economies*, 25 (2), 2016.

投稿中論文

- * "Changing saving and investment behavior: the impact of financial literacy training and reminders on microbusinesses," (with Girum Abebe and Biruk Tekle)
- * "Are younger women left on the farms? The evolution of the labor market in rural Vietnam" (with Jonna Estudillo, Le Thanh Hue, and Ngueyn Thi Gam), R&R requested by *World Development*.

公刊論文

- "The Location of Industries and Agglomeration Economies: A Case Study of Manufacturing Sectors in Postwar Japan, " *Keizai to Keizaigaku*, Tokyo Metropolitan University, Volume 89, July 1999.
- "Job Creation and Growth in the Ethiopian Cut Flowers Industry" in International Labor Organization (ILO) ed. The Global Development Agenda after Global Recession of 2008-2009: Revisiting the Seoul Development Consensus, 2012.
- "Teaching KAIZEN to Small Business Owners: An Experiment in a Metalworking Cluster in Nairobi," (with John Akoten, Yutaka Yoshino, and Tetsushi Sonobe), *NBER Chapters, in: Experiments for Development: Achievements and New Directions*, National Bureau of Economic Research, Inc. 2013.

ワーキングペーパー

- "Merchants and Rural-based Development: The Formation of Industrial Clusters, "GCOE-WP No.25, 2010.
- "Assessing the Impacts of Entrepreneurial Skill Training in Kenya: Analysis of Selection, Recall Bias, and Spillovers," (with Tetsushi Sonobe and Keijiro Otsuka), GCOE-WP No.26, 2010.
- "Assessing the Impacts of Entrepreneurial Skill Training in Ghana: A Randomized Experiment, " (with Tetsushi Sonobe and Keijiro Otsuka), GCOE-WP No.27, 2010.
- "Local and Personal Networks in Employment and the Development of Labor Markets: Evidence from the Cut Flower Industry in Ethiopia," (with Takashi Yamano, Aya Suzuki, and Tomoya Matsumoto), GCOE-WP No.29, 2010.
- "An Investigation into the Positive Effect of an Educated Wife on Husband's Earnings: The case of Japan in the period between 2000 and 2003, " (with Eiji Yamamura), GCOE-WP No.29, 2010.
- "Labor Market Competitiveness and the Size of the Informal Sector," (with Hideaki Goto), GCOE-WP No.30, 2010.
- "The Relationship Between the Effects of a Wife's Education on her Husband's Earnings and her Labor Participation: Japan in the period 2000-2003," (with Eiji Yamamura), MPRA Paper 22439, University Library of Munich, Germany, 2010.
- "Local and Personal Networks in Employment and the Development of Labor Markets: Evidence from the Cut Flower Industry in Ethiopia," (with Takashi Yamano, Aya Suzuki, and Tomoya Matsumoto), GRIPS Discussion Paper No: 10-29.

- "Effects of Husband's Education and Family Structure on Labor Force Participation and Married Japanese Women's Earnings," (with Eiji Yamamura) ,MPRA Paper 23957, University Library of Munich, Germany, 2010.
- "Benefits of Agglomeration and Dispersion: The Ethiopian Cut Flower Industry," (with Aya Suzuki), GCOE-WP No.43, 2010.
- "Intergenerational Transmission of Poverty and Inequality: An Exploration in the Rural Philippines," (with Yasuyuki Sawada, Keijiro Otsuka, and Jonna Estudillo), 2011.
- "Industrial Development through Takeovers and Exits: the case of the cut flower exporters in Ethiopia, " (with Aya Suzuki), GCOE-WP No.46, 2011.
- "How Can Micro and Small Enterprises in Sub-Saharan Africa Become More Productive? The Impacts of Experimental Basic Managerial Training," (with Alhassan Iddrisu, Yutaka Yoshino, and Tetsushi Sonobe), GRIPS Discussion Paper No: 11-6.
- "The Effects of a Husband's Education and Family Structure on Labor Force Participation and Earnings among Japanese Married Women, " (with Eiji Yamamura), GCOE-WP No.42, 2011.
- "How Can Micro and Small Enterprises in Sub-Saharan Africa Become More Productive? The Impacts of Experimental Basic Managerial Training," (with Alhassan Iddrisu, Yutaka Yoshino, and Tetsushi Sonobe), submitted.
- "Effects of Wife's Education on Husband's Earnings," (with Eiji Yamamura), GCOE-WP No.44, 2011.
- "Human Capital Accumulation through Interaction between a Married Couple: Comparison between a Housewife and a Working Wife," (with Eiji Yamamura), MPRA Paper 28936, University Library of Munich, Germany, 2011.
- "How Can Micro and Small Enterprises in Sub-Saharan Africa Become More Productive? The Impacts of Experimental Basic Managerial Training," (with Alhassan Iddrisu, Yutaka Yoshino and Tetsushi Sonobe), TCER Working Paper Series E-23, 2011.
- "Industrial Development through Takeovers and Exits: the case of the cut flower exporters in Ethiopia" (with Aya Suzuki), GCOE-WP No.46, 2011.
- "Intergenerational Transmission of Poverty and Inequality: An Exploration in the Rural Philippines" (with Yasuyuki Sawada, Keijiro Otsuka, and Jonna Estudillo), 2011.
- "Are younger women left on the farms? The evolution of the labor market in rural Vietnam," (with Jonna Estudillo, Le Thanh Hue, and Ngueyn Thi Gam), 2012.
- "Teaching KAIZEN to Small Business Owners: An Experiment in a Metalworking Cluster in Nairobi" (with John Akoten, Yutaka Yoshino, and Tetsushi Sonobe), 2013.
- "Measuring Agglomeration Economies: The Case of the Ethiopian Cut flower Industry" (with Aya Suzuki), Discussion Papers 2013-04, Graduate School of Economics, Hitotsubashi University, 2013.
- "Changing saving and investment behavior: the impact of financial literacy training and reminders on microbusinesses," (with Girum Abebe and Biruk Tekle) Discussion paper series; No. HIAS-E-15, Hitotsubashi Institute for Advanced Study, Hitotsubashi University.
- "Changing saving and investment behavior: the impact of financial literacy training and reminders on micro-businesses," (with Girum Abebe and Biruk Tekle) Oxford University CSAE Working Paper WPS, 2016-08.
- "Simple Institutions and Social Norms to Escape Poverty Trap: Evidence from Lab and Artefactual Field

- Experiments in Ethiopia," (with Jun Goto, Girum Abebe and Abebaw Zefu), 2016.
- "Does Contract Farming Work in Rice Farming in SSA: The case of Cote d'Ivoire," (with Keijiro Otsuka and Kazushi Takahashi), 2017.
- 「1人1台のタブレットは子どもの学力を上げるのか」(with 中室牧子), 2017.

B. 最近の研究活動

(a) 国内外学会発表(基調報告·招待講演には*)

- 2011 年 3 月 21 日 CSAE 2011 Conference on Economic Development in Africa, Oxford University, UK, "Agglomeration Economies for Industrial Development: The Case of the Ethiopian Cut Flower Industry"
- 2011 年 4 月 4 日 Applied economics seminar at Hitotsubashi University "Local and Personal Networks in Employment and the Development of Labor Markets: Evidence from the Cut Flower Industry in Ethiopia"
- 2011 年 7 月 8 日 Development economics seminar at the University of Tokyo, "Local and Personal Networks in Employment and the Development of Labor Markets: Evidence from the Cut Flower Industry in Ethiopia"
- *2011年11月21日 The Global Development Agenda after the Great Recession of 2008-2009: Revisiting the Seoul Development Consensus, ILO Geneva "Job Creation and Growth in the Ethiopian Cut Flowers Industry"
- 2011年12月21日 Hakone Conference in Tokyo on Empirical Micro Development Economics 政策研究代大学院大学 "Industrial Development through Takeovers and Exits: the case of the cut flower exporters in Ethiopia"
- 2012 年 12 月 27 日 GRIPS/TWID Conference on Risks, Social Networks, and Development 政策研究大学院 大学 "Measuring Agglomeration Economies: The Case of the Ethiopian Cut Flower Industry"
- 2013 年 2 月 1 日 IISS ワークショップ "産業集積研究のフロンティア"(RIEB セミナー/六甲フォーラム共催) 神戸大学: "Agglomeration Economies for Industrial Development: The Case of the Ethiopian Cut flower Industry"
- 2013 月 4 月 18 日 近経研究会 横浜国立大学 "Industrial Development through Takeovers and Exits: the Case of the Cut Flower Exporters in Ethiopia"
- 2013 月 4 月 22 日 地域経済学セミナー 一橋大学 "Job Choice of Three Generations in Rural Laos"(with Jonna Estudillo and Saygnasak Seng-Arloun)
- 2014年4月16日, Workshop on Economic Development and Industrial Upgrading: East Asia and China (復旦大学, 上海), "Measuring Agglomeration Economies: The Case of the Ethiopian Cut Flower Industry"
- 2014 月 4 月 22 日 国際経済学セミナー 慶應義塾大学 "The Role of Access to Credit on Rice Green Revolution in Sub Saharan Africa: The Case of Mwea Irrigation Scheme"
- 2014年5月9日 Jiling University & Hitotsubashi University Joint Conference 吉林大学・一橋大学カンファレンス 一橋大学,東京, "Measuring Agglomeration Economies: The Case of the Ethiopian Cut flower Industry" (with Aya Suzuki)
- 2014 年 5 月 23 日 Seminars & Presentation Master Class 一橋大学(東京, "Measuring Agglomeration Economies: The Case of the Ethiopian Cut Flower Industry" (with Aya Suzuki)
- 2014年9月22日 Jiling University & Hitotsubashi University Joint Symposium 吉林大学・一橋大学シンポジウム 吉林大学,中国, "Job Choice of Three Generations in Rural Laos"(with Jonna Estudillo and Saygnasak Seng-Arloun)

- 2015 年 11 月 9 日 Tokyo Workshop on International Development 2015, 東京大学, 東京都文京区, "Changing saving and investment behavior: the impacts of financial literacy training and reminders on micro micro-and small businesses" (with Girum Abebe and Biruk Tekle)
- 2015 年 12 月 12 日 Hayami Conference 2015, 政策研究大学院大学, 東京都港区, "Changing saving and investment behavior: the impacts of financial literacy training and reminders on micro micro-and small businesses" (with Girum Abebe, Biruk Tekle)
- 2016 年 3 月 3 日 Hitotsubashi-Peking U Economics Workshop, 北京大学, 中国, "Changing saving and investment behavior: the impacts of financial literacy training and reminders on micro micro-and small businesses" (with Girum Abebe and Biruk Tekle)
- 2016年8月2-3日 Hitotsubashi Summer Institute,一橋大学,東京都国立市,"Changing saving and investment behavior: the impacts of financial literacy training and reminders on micro micro-and small businesses" (with Girum Abebe and Biruk Tekle)
- 2016年12月6日 DP 検討会, 産業政策研究所, 東京都中央区,「1人1台のタブレットは子どもの学力を上げるのか」(with 中室牧子)
- 2016 年 12 月 10 11 日 Hayami Conference 2016, 政策研究大学院大学, 東京都港区, "Simple Institutions and Social Norms to Escape Poverty Trap: Evidence from Lab and Artefactual Field Experiments in Ethiopia," (with Jun Goto, Girum Abeba and Abebaw Zefu)
- 2017年1月25日 サブサハラアフリカにおける米生産拡大の実証分析フェーズ2研究会, JICA 研究所, 東京都新宿区, "Does Contract Farming Work in Rice Farming in SSA: The case of Cote d'Ivoire," (with Keijiro Otsuka and Kazushi Takahashi)

(c) 国際研究プロジェクト

- 2011 2013 年度 科学研究費補助金基盤研究(B)「切花産業のミクロ開発経済分析:ケニアとエチオピアの事例」(代表者 山野峰)
- 2013 年度「貧困削減と切花輸出産業の発展:エチオピアの事例」、「途上国における起業の決定要因:エチオピアの事例」(代表者 真野裕吉)
- 2014年度「政治制度が貧困緩和にもたらす効果の実験的研究:エチオピアの事例」(代表者 真野裕吉)
- 2014 2016 年度 科学研究費補助金基盤研究(B)「貧困削減と切花輸出産業の発展:ケニアとエチオピアの事例」(代表者 真野裕吉)
- 2013 2017 年度 新学術領域研究「新興国の政治と経済」(代表者 園部哲史)
- 2014 2018 年度 科学研究費補助金基盤研究(S)「グローバル経済におけるリスクの経済分析〜国際経済学の 視点から〜」(代表者 石川城太)
- "The welfare impacts of the developing cut flower industry in Ethiopia." (with Aya Suzuki)
- "The Welfare Impacts of Smallholders' Flower Business in Rural Kenya." (with Tomoya Matsumoto)
- "Impact Evaluation of Tablet-based Education in Primary and Junior High Schools in Japan." (with Makiko Nakamuro).
- "Marketing and labor management strategies and business performance: the case of cut flower industry Ethiopia." (with Aya Suzuki and Girum Abebe)
- "Market power and profitability of small-scale flower producers in Kenya." (with Tomoya Matsumoto)

- "External economies generated by the entry, exit, and takeover of enterprises: the case of cut flower industry in Ethiopia." (with Aya Suzuki and Girum Abebe)
- "Experimental analysis of savings behavior in a developing country" (with Girum Ababe)
- "Entrepreneurship and Investment in a developing country" (with Abebaw Zerfu and Girum Abebe)
- "Impact Evaluation of Agricultural Training on Productivity and Profitability" (with Kazushi Takahashi and Keijiro Otsuka)
- "The Welfare Effects of Contract Farming with Large-scale Foreign Enterprise" (with Kazushi Takahashi and Keijiro Otsuka)
- "Experimental Analysis of the Role of Political Institutions in Economic Development" (with Jun Goto and Girum Abebe)

7. 学外活動

(b) 所属学会および学術活動

American Economic Association, 日本経済学会, 日本国際経済学会