

1. 学歴

1999 年 3 月 東京都立大学経済学部卒業
1999 年 4 月 東京都立大学大学院社会科学研究科修士課程入学
2001 年 3 月 同課程修了 経済学修士号取得
2001 年 9 月 シカゴ大学経済学部博士課程入学
2007 年 8 月 同校卒業, Ph. D. in economics 取得

2. 職歴・研究歴

2007 年 9 月 - 2008 年 9 月 国際開発高等教育機構リサーチ・フェロー
政策研究大学院大学講師（兼任）
2008 年 10 月 - 2009 年 9 月 政策研究大学院大学助教授
世界銀行チーフエコノミスト短期コンサルタント(兼任)
2009 年 10 月 - 2011 年 9 月 国際開発高等教育機構ファカルティ・フェロー
政策研究大学院大学連携助教授（兼任）
2010 年 10 月 - 2011 年 9 月 世界銀行チーフエコノミスト短期コンサルタント（兼任）
2011 年 10 月 - 2012 年 3 月 政策研究大学院大学助教授
2012 年 4 月 - 2018 年 3 月 一橋大学大学院経済学研究科専任講師
2018 年 4 月 - 一橋大学大学院経済学研究科准教授

3. 学内教育活動

A. 担当講義名

(a) 学部学生向け

経済学入門, 地域経済総論 B

(b) 大学院

地域研究方法論

C. 講義およびゼミナールの指導方針

学部講義においては現実の複雑な問題を、経済学を用いると整理して考えられるようになることを実感してもらえたらと思います。ゼミでは、一橋の充実した講義で学んだ経済学の分析手法を実際につかひながら、身につけることをめざします。海外でのゼミ合宿を通じて、自分で見て、聞いて、確かめることを大切に、世界の現実に関心を持ってもらえたら嬉しいです。経済学で培われる論理的思考、そしてさまざまな分析手法は、社会が抱える課題を理解し、解決へと導くためにあるのですから。

大学院講義においては、院生が論文を開発経済学・地域経済学で研究し、論文を書くために有用な現地調査の方法やミクロ計量経済学の手法を中心に講義します。

4. 主な研究テーマ

日本を含むアジアとアフリカにおいて,

- (1)農業発展,
 - (2)産業発展,
 - (3)貧困および所得格差,
 - (4)教育, 人的資本蓄積,
- などについて研究しています。

5. 研究活動

A. 業績

(b) 論文(査読つき論文には*)

- * "Agglomeration Economies and Geographical Concentration of Industries: A Case Study of Manufacturing Sectors in Postwar Japan, " (with Keijiro Otsuka) *Journal of the Japanese and International Economies*, 14 (3), pp.189-203: September, 2000.
- "Essays on cluster-based industrial development" Ph.D. dissertation submitted to the University of Chicago, 2007.
- * "Local and Personal Networks in Employment and the Development of Labor Markets: Evidence from the Cut Flower Industry in Ethiopia, " (with Takashi Yamano, Aya Suzuki, and Tomoya Matsumoto), *World Development*, 39 (10): 1760-1770, October, 2011.
- * "The Effects of a Husband's Education and Family Structure on Labor Force Participation and Earnings among Japanese Married Women" (with Eiji Yamamura), *The Japanese Economy*, 38 (3) 71-91: Fall 2011.
- * "Labor Market Competitiveness and the Size of the Informal Sector" (with Hideaki Goto), *Journal of Population Economics*, 25 (2), pp.495-509, 2012.
- * "Entrepreneurial Skills and Industrial Development: The Case of a Car Repair and Metalworking Cluster in Ghana, " (with Alhassan Iddrisu and Tetsushi Sonobe), *Journal of the Knowledge Economy*: 3 (3), pp.302-326, 2012.
- * "The Relationship Between the Effects of a Wife's Education on her Husband's Earnings and her Labor Participation: Japan in the period 2000-2003," (with Eiji Yamamura), forthcoming in *International Advances in Economic Research*.
- * "How Can Micro and Small Enterprises in Sub-Saharan Africa Become More Productive? The Impacts of Experimental Basic Managerial Training" (with Alhassan Iddrisu, Yutaka Yoshino, and Tetsushi Sonobe), *World Development*, 40(3), pp. 458-468, 2012.
- * "Job Choice of Three Generations in Rural Laos" (with Jonna Estudillo and Saygnasak Seng-Arloun), *Journal of Development Studies*, 49(7), 991-1009, 2013.
- * "Human Capital Accumulation through Interaction within a Married Couple: Comparison between a Housewife and a Working Wife"(with Eiji Yamamura), *Asian Economic Journal*, 27(4), pp. 323-339, 2013.
- * "Teaching KAIZEN to Small Business Owners: An Experiment in a Metalworking Cluster in Nairobi" (with John Akoten, Yutaka Yoshino, and Tetsushi Sonobe), *Journal of the Japanese and International Economies*, September 2014.
- * "Poor parents, rich children: the role of schooling, non farm work, and migration in rural Philippines" (Jonna Estudillo, Yasusuki Sawada and Keijiro Otsuka), *Philippine Review of Economics*, 51(2), 21-46, December 2014.

- * "Industrial Development through Takeovers and Exits: the case of the cut flower exporters in Ethiopia" (with Aya Suzuki), *Journal of Entrepreneurship & Organization Management*, 4(2), 2015.
- * "The Role of Access to Credit on Rice Green Revolution in Sub Saharan Africa: The Case of Mwea Irrigation Scheme" (with Njeru Timothy Njagi and Keijiro Otsuka), *Journal of African Economies*, 25 (2), 2016.
- * "Earnings, Savings, and Job Satisfaction in a Labor-intensive Export Sector: Evidence from the Cut Flower Industry in Ethiopia," (with Aya Suzuki and Girum Abebe) *World Development*, 110, 176-191, 2018.
- * "Changing saving and investment behavior: the impact of financial literacy training and reminders on micro-businesses," (with Girum Abebe and Biruk Tekle) *Journal of African Economies*, 27 (5), 2018.

投稿中論文

- * "Contract Farming, Farm Mechanization, and Agricultural intensification: The Case of Rice Farming in Cote d'Ivoire," (with Kazushi Takahashi and Keijiro Otsuka)
- * "A Unified Experimental Design for Program Evaluation and Promotion of Spillovers: Evidence from an Agricultural Training Intervention in Cote d'Ivoire" (with Kazushi Takahashi and Keijiro Otsuka)

公刊論文

- "The Location of Industries and Agglomeration Economies: A Case Study of Manufacturing Sectors in Postwar Japan," *Keizai to Keizaigaku*, Tokyo Metropolitan University, Volume 89, July 1999.
- "Job Creation and Growth in the Ethiopian Cut Flowers Industry" in International Labor Organization (ILO) ed. *The Global Development Agenda after Global Recession of 2008-2009: Revisiting the Seoul Development Consensus*, 2012.
- "Teaching KAIZEN to Small Business Owners: An Experiment in a Metalworking Cluster in Nairobi," (with John Akoten, Yutaka Yoshino, and Tetsushi Sonobe), *NBER Chapters, in: Experiments for Development: Achievements and New Directions*, National Bureau of Economic Research, Inc. 2013.

ワーキングペーパー

- "Merchants and Rural-based Development: The Formation of Industrial Clusters," GCOE-WP No.25, 2010.
- "Assessing the Impacts of Entrepreneurial Skill Training in Kenya: Analysis of Selection, Recall Bias, and Spillovers," (with Tetsushi Sonobe and Keijiro Otsuka), GCOE-WP No.26, 2010.
- "Assessing the Impacts of Entrepreneurial Skill Training in Ghana: A Randomized Experiment," (with Tetsushi Sonobe and Keijiro Otsuka), GCOE-WP No.27, 2010.
- "Local and Personal Networks in Employment and the Development of Labor Markets: Evidence from the Cut Flower Industry in Ethiopia," (with Takashi Yamano, Aya Suzuki, and Tomoya Matsumoto), GCOE-WP No.29, 2010.
- "An Investigation into the Positive Effect of an Educated Wife on Husband's Earnings: The case of Japan in the period between 2000 and 2003," (with Eiji Yamamura), GCOE-WP No.29, 2010.
- "Labor Market Competitiveness and the Size of the Informal Sector," (with Hideaki Goto), GCOE-WP No.30, 2010.
- "The Relationship Between the Effects of a Wife's Education on her Husband's Earnings and her Labor Participation: Japan in the period 2000-2003," (with Eiji Yamamura), MPRA Paper 22439, University Library of Munich, Germany, 2010.

- "Local and Personal Networks in Employment and the Development of Labor Markets: Evidence from the Cut Flower Industry in Ethiopia," (with Takashi Yamano, Aya Suzuki, and Tomoya Matsumoto), GRIPS Discussion Paper No: 10-29.
- "Effects of Husband's Education and Family Structure on Labor Force Participation and Married Japanese Women's Earnings," (with Eiji Yamamura), MPRA Paper 23957, University Library of Munich, Germany, 2010.
- "Benefits of Agglomeration and Dispersion: The Ethiopian Cut Flower Industry," (with Aya Suzuki), GCOE-WP No.43, 2010.
- "Intergenerational Transmission of Poverty and Inequality: An Exploration in the Rural Philippines," (with Yasuyuki Sawada, Keijiro Otsuka, and Jonna Estudillo), 2011.
- "Industrial Development through Takeovers and Exits: the case of the cut flower exporters in Ethiopia," (with Aya Suzuki), GCOE-WP No.46, 2011.
- "How Can Micro and Small Enterprises in Sub-Saharan Africa Become More Productive? The Impacts of Experimental Basic Managerial Training," (with Alhassan Iddrisu, Yutaka Yoshino, and Tetsushi Sonobe), GRIPS Discussion Paper No: 11-6.
- "The Effects of a Husband's Education and Family Structure on Labor Force Participation and Earnings among Japanese Married Women," (with Eiji Yamamura), GCOE-WP No.42, 2011.
- "How Can Micro and Small Enterprises in Sub-Saharan Africa Become More Productive? The Impacts of Experimental Basic Managerial Training," (with Alhassan Iddrisu, Yutaka Yoshino, and Tetsushi Sonobe), submitted.
- "Effects of Wife's Education on Husband's Earnings," (with Eiji Yamamura), GCOE-WP No.44, 2011.
- "Human Capital Accumulation through Interaction between a Married Couple: Comparison between a Housewife and a Working Wife," (with Eiji Yamamura), MPRA Paper 28936, University Library of Munich, Germany, 2011.
- "How Can Micro and Small Enterprises in Sub-Saharan Africa Become More Productive? The Impacts of Experimental Basic Managerial Training," (with Alhassan Iddrisu, Yutaka Yoshino and Tetsushi Sonobe), TCER Working Paper Series E-23, 2011.
- "Industrial Development through Takeovers and Exits: the case of the cut flower exporters in Ethiopia" (with Aya Suzuki), GCOE-WP No.46, 2011.
- "Intergenerational Transmission of Poverty and Inequality: An Exploration in the Rural Philippines" (with Yasuyuki Sawada, Keijiro Otsuka, and Jonna Estudillo), 2011.
- "Are younger women left on the farms? The evolution of the labor market in rural Vietnam," (with Jonna Estudillo, Le Thanh Hue, and Ngueyn Thi Gam), 2012.
- "Teaching KAIZEN to Small Business Owners: An Experiment in a Metalworking Cluster in Nairobi" (with John Akoten, Yutaka Yoshino, and Tetsushi Sonobe), 2013.
- "Measuring Agglomeration Economies: The Case of the Ethiopian Cut flower Industry" (with Aya Suzuki), Discussion Papers 2013-04, Graduate School of Economics, Hitotsubashi University, 2013.
- "Changing saving and investment behavior: the impact of financial literacy training and reminders on micro-businesses," (with Girum Abebe and Biruk Tekle) Discussion paper series; No. HIAS-E-15, Hitotsubashi Institute for Advanced Study, Hitotsubashi University.
- "Changing saving and investment behavior: the impact of financial literacy training and reminders on micro-

- businesses," (with Girum Abebe and Biruk Tekle) Oxford University CSAE Working Paper WPS, 2016-08.
- "Simple Institutions and Social Norms to Escape Poverty Trap: Evidence from Lab and Artefactual Field Experiments in Ethiopia," (with Jun Goto, Girum Abebe and Abebaw Zefu), 2016.
- "Does Contract Farming Work in Rice Farming in SSA: The case of Cote d'Ivoire," (with Keijiro Otsuka and Kazushi Takahashi), 2017.
- "Contract Farming, Farm Mechanization, and Agricultural intensification: The Case of Rice Farming in Cote d'Ivoire," (with Kazushi Takahashi and Keijiro Otsuka) Discussion paper series; No. HIAS-E-54, Hitotsubashi Institute for Advanced Study, Hitotsubashi University.
- "Earnings, Savings, and Job Satisfaction in a Labor-intensive Export Sector: Evidence from the Cut Flower Industry in Ethiopia, " (with Aya Suzuki and Girum Abebe) Discussion paper series; No. HIAS-E-55, Hitotsubashi Institute for Advanced Study, Hitotsubashi University.
- "Contract Farming, Farm Mechanization, and Agricultural Intensification: The Case of Rice Farming in Cote d'Ivoire," (with Kazushi Takahashi and Keijiro Otsuka) Working Papers 157, JICA Research Institute.
- "Spillovers as a Driver to Reduce Ex-post Inequality Generated by Randomized Experiments: Evidence from an Agricultural Training Intervention," (with Kazushi Takahashi and Keijiro Otsuka) Working Papers 174, JICA Research Institute.
- "Spillovers as a Driver to Reduce Ex-post Inequality Generated by Randomized Experiments: Experiments from an Agricultural Training Intervention," (with Kazushi Takahashi and Keijiro Otsuka) Discussion paper series HIAS-E-69, Hitotsubashi Institute for Advanced Study, Hitotsubashi University.
- 「1人1台のタブレットは子どもの学力を上げるのか」(with 中室牧子), 2017.

B. 最近の研究活動

(a) 国内外学会発表(基調報告・招待講演には*)

- 2014年4月16日, Workshop on Economic Development and Industrial Upgrading: East Asia and China(復旦大学, 上海), "Measuring Agglomeration Economies: The Case of the Ethiopian Cut Flower Industry"
- 2014年4月22日 国際経済学セミナー 慶應義塾大学, "The Role of Access to Credit on Rice Green Revolution in Sub Saharan Africa: The Case of Mwea Irrigation Scheme"
- 2014年5月9日 Jiling University & Hitotsubashi University Joint Conference 吉林大学・一橋大学カンファレンス 一橋大学, 東京, "Measuring Agglomeration Economies: The Case of the Ethiopian Cut flower Industry" (with Aya Suzuki)
- 2014年5月23日 Seminars & Presentation Master Class 一橋大学, 東京, "Measuring Agglomeration Economies: The Case of the Ethiopian Cut Flower Industry" (with Aya Suzuki)
- 2014年9月22日 Jiling University & Hitotsubashi University Joint Symposium 吉林大学・一橋大学シンポジウム 吉林大学, 中国, "Job Choice of Three Generations in Rural Laos"(with Jonna Estudillo and Saygnasak Seng-Arloun)
- 2015年11月9日 Tokyo Workshop on International Development 2015, 東京大学, 東京都文京区, "Changing saving and investment behavior: the impacts of financial literacy training and reminders on micro micro-and small businesses" (with Girum Abebe and Biruk Tekle)
- 2015年12月12日 Hayami Conference 2015, 政策研究大学院大学, 東京都港区, "Changing saving and investment behavior: the impacts of financial literacy training and reminders on micro micro-and small

businesses" (with Girum Abebe, Biruk Tekle)

2016 年 3 月 3 日 Hitotsubashi-Peking U Economics Workshop, 北京大学, 中国, "Changing saving and investment behavior: the impacts of financial literacy training and reminders on micro micro-and small businesses" (with Girum Abebe and Biruk Tekle)

2016 年 8 月 2 - 3 日 Hitotsubashi Summer Institute, 一橋大学, 東京都国立市, "Changing saving and investment behavior: the impacts of financial literacy training and reminders on micro micro-and small businesses" (with Girum Abebe and Biruk Tekle)

2016 年 12 月 6 日 DP 検討会, 産業政策研究所, 東京都中央区, 「1 人 1 台のタブレットは子どもの学力を上げるのか」(with 中室牧子)

2016 年 12 月 10 - 11 日 Hayami Conference 2016, 政策研究大学院大学, 東京都港区, "Simple Institutions and Social Norms to Escape Poverty Trap: Evidence from Lab and Artefactual Field Experiments in Ethiopia," (with Jun Goto, Girum Abebe and Abebaw Zefu)

2017 年 1 月 25 日 サブサハラアフリカにおける米生産拡大の実証分析フェーズ 2 研究会, JICA 研究所, 東京都新宿区, "Does Contract Farming Work in Rice Farming in SSA: The case of Cote d'Ivoire," (with Keiji Otsuka and Kazushi Takahashi)

2017 年 3 月 15 日 Seminar, Asian Development Bank, Manila, the Philippines "How Can Micro and Small Enterprises in Sub-Saharan Africa Become More Productive? The Impacts of Experimental Management Training," (with Alhassan Iddrisu, Yutaka Yoshino, and Tetsushi Sonobe),

2017 年 7 月 6 日 サブサハラアフリカにおける米生産拡大の実証分析フェーズ 2 研究会, JICA 研究所 (東京都新宿区), "Contract Farming, Farm Mechanization, and Agricultural intensification: The Case of Rice Farming in Cote d'Ivoire," (with Keiji Otsuka and Kazushi Takahashi)

2018 年 6 月 20 日 Hayami Conference, JICA 研究所 (東京都新宿区), "Spillovers as a Driver to Reduce Ex-post Inequality Generated by Randomized Experiments: Evidence from an Agricultural Training Intervention" (joint with Kazushi Takahashi and Keiji Otsuka)

2018 年 12 月 22 日 第 22 回実験社会科学カンファレンス, 名古屋市立大学 (愛知県名古屋市), "Spillovers as a Driver to Reduce Ex-post Inequality Generated by Randomized Experiments: Evidence from an Agricultural Training Intervention" (joint with Kazushi Takahashi and Keiji Otsuka)

(c) 国際研究プロジェクト

2014 年度「政治制度が貧困緩和にもたらす効果の実験的研究: エチオピアの事例」(代表者 真野裕吉)

2014 - 2016 年度 科学研究費補助金基盤研究(B)「貧困削減と切花輸出産業の発展: ケニアとエチオピアの事例」(代表者 真野裕吉)

2013 - 2017 年度 新学術領域研究「新興国の政治と経済」(代表者 園部哲史)

2014 - 2018 年度 科学研究費補助金基盤研究(S)「グローバル経済におけるリスクの経済分析～国際経済学の視点から～」(代表者 石川城太)

2018 - 2020 年度 科学研究費補助金挑戦的研究(開拓)「科学的根拠(エビデンス)に基づく教育政策の推進」(代表者 中室牧子)

2018 - 2021 年度 科学研究費補助金基盤研究(B)「「noisy な経験財」のレモン市場問題: 発展途上国の粗悪肥料問題を事例に」(代表者 有本寛)

2018 - 2021 年度 科学研究費補助金基盤研究(B)「モバイルマネーと金融包摂: 出稼ぎ労働者とその家族の送

受金, 消費, 投資行動」(代表者 松本朋哉)

2018 – 2022 年度 科学研究費補助金基盤研究(A)「ユニバーサル・ヘルス・カバレッジ事業のインパクト評価」
(代表者 佐藤主光)

"The welfare impacts of the developing cut flower industry in Ethiopia." (with Aya Suzuki)

"The Welfare Impacts of Smallholders' Flower Business in Rural Kenya." (with Tomoya Matsumoto)

"Impact Evaluation of Tablet-based Education in Primary and Junior High Schools in Japan." (with Makiko Nakamuro).

"Marketing and labor management strategies and business performance: the case of cut flower industry Ethiopia." (with Aya Suzuki and Girum Abebe)

"Market power and profitability of small-scale flower producers in Kenya." (with Tomoya Matsumoto)

"External economies generated by the entry, exit, and takeover of enterprises: the case of cut flower industry in Ethiopia." (with Aya Suzuki and Girum Abebe)

"Experimental analysis of savings behavior in a developing country" (with Girum Abebe)

"Entrepreneurship and Investment in a developing country" (with Abebaw Zerfu and Girum Abebe)

"Impact Evaluation of Agricultural Training on Productivity and Profitability" (with Kazushi Takahashi and Keijiro Otsuka)

"The Welfare Effects of Contract Farming with Large-scale Foreign Enterprise" (with Kazushi Takahashi and Keijiro Otsuka)

"Experimental Analysis of the Role of Political Institutions in Economic Development" (with Jun Goto and Girum Abebe)

7. 学外活動

(b) 所属学会および学術活動

American Economic Association, 日本経済学会, 日本国際経済学会

(d) 高校生向けの出張講義・模擬講義

2018 年 7 月 5 日 基礎ミクロ経済学 授業聴講 千葉県立東葛飾高校(一橋大学 国立西キャンパス本館)

2018 年 8 月 1 日 模擬講義 福岡県筑紫丘高校(一橋大学 国立西キャンパス本館)

(e) その他(公的機関・各種団体・民間企業等における講演等)

2018 年 9 月 27 日 "Contract Farming, Farm Mechanization, and Agricultural intensification: The Case of Rice Farming in Cote d'Ivoire," (with Keijiro Otsuka and Kazushi Takahashi) JICA 研究所ランチタイムセミナー (東京都新宿区)

2018 年 9 月 28 日 "Contract Farming, Farm Mechanization, and Agricultural intensification: The Case of Rice Farming in Cote d'Ivoire," (with Keijiro Otsuka and Kazushi Takahashi) 一般社団法人日本農業機械化協会(東京都中央区)